

## Message Text

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ORIGIN EB-08

INFO OCT-01 ARA-10 EUR-12 IO-13 ISO-00 AGRE-00 CEA-01  
CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-07 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-01 AID-05 SS-15  
STR-04 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01  
FEA-01 /110 R

DRAFTED BY EB/OT/GCP: DFINNERTY:HKOPP  
APPROVED BY EB/OT:SAHMAD  
STR - SLANDE  
ARA/ECP - A COOLEY

-----074998 180125Z /61

P 172212Z AUG 77  
FM SECSTATE WASHDC  
TO AMEMBASSY BOGOTA PRIORITY  
AMEMBASSY BRASILIA PRIORITY  
AMEMBASSY BUENOS AIRES PRIORITY  
AMEMBASSY MEXICO PRIORITY  
AMEMBASSY SANTIAGO PRIORITY  
AMEMBASSY CARACAS PRIORITY  
AMEMBASSY PORT OF SPAIN PRIORITY  
INFO USMISSION GENEVA PRIORITY  
AMEMBASSY LISBON PRIORITY  
AMEMBASSY BRIDGETOWN  
AMEMBASSY GEORGETOWN  
AMEMBASSY KINGSTON  
AMEMBASSY LA PAZ  
AMEMBASSY LIMA  
AMEMBASSY QUITO

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ALSO USMTN

E.O. 11652: N/A  
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TAGS: ETRD, MTN

SUBJECT: AGENDA FOR VISIT OF STATE/STR MTN TEAM

1. MAIN PURPOSE OF CONSULTATIONS IS TO INFORM HOST GOVERN-  
MENT ABOUT USG VIEWS AND GOALS IN MEETING THE MTN TIMETABL,

OVERALL MTN OBJECTIVES, AND HOW WE VIEW ENCOMPASSING THE INTERESTS OF OURSELVES AND THE LDC'S FOR MAXIMUM POSSIBLE BENEFITS. YOU SHOULD STRESS THAT THE TEAM SEES DISCUSSIONS WITH LATIN AMERICANS AS EXPLORATORY CONSULTATIONS AND NOT NEGOTIATING SESSIONS. WE SEEK FRANK MUTUAL EXCHANGE OF VIEWS SO WE CAN BEST FORMULATE OUR NEGOTIATING POSITIONS IN COMING MONTHS. AGENDA INCLUDE FOLLOWING ITEMS:

A. OVERALL OBJECTIVES.

B. MULTILATERAL NEGOTIATIONS ON CODES. TEAM DOES NOT INTEND TO NEGOTIATE SPECIFIC PROPOSALS BUT RATHER TO DISCUSS GENERAL CONCEPTS AND TIMETABLE FOR REACHING AGREEMENT ON WORKING DRAFTS (BRACKETED TEXTS). CONCEPTS INCLUDE EXPLORING POSSIBILITIES FOR DIFFERENTIAL TREATMENT FOR LDC'S AND THE SCOPE FOR LDC ACCEPTANCE OF OBLIGATIONS (PHASED OVER TIME WHERE APPROPRIATE AND FEASIBLE). US TEAM WILL EMPHASIZE LDC BENEFITS FROM MFN AGREEMENTS, AS WELL AS FROM SPECIAL AND DIFFERENTIAL TREATMENT WHICH IN US VIEW MUST BE LINKED TO SOME FORM OF GRADUATION.

C. BILATERAL ASPECTS OF MTN. TEAM WILL DISCUSS US APPROACH TO BILATERAL NEGOTIATIONS WITH LDC'S ON MATTERS OF INTEREST, INVOLVING COMMITMENTS ON BOTH TARIFF AND NON-TARIFF MEASURES.

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D. FRAMEWORK NEGOTIATIONS. TEAM WILL EXPLORE ISSUES OF INTEREST TO LDC'S ("LEGALIZATION" OF PREFERENTIAL TREATMENT, RENEGOTIATION OF DEFINITION OF RELATIVE RECIPROCITY FOR LDC'S) AND OF INTEREST TO US (BALANCE-OF-PAYMENT MEASURES, DISPUTE SETTLEMENT, EXPORT RESTRICTIONS) TO DETERMINE CURRENT VIEWS OF BOTH SIDES.

2. TEAM PREPARED TO DISCUSS OTHER PROBLEMS IN TRADE AREA (E.G., COLOMBIAN ACCESSION, PARTICULARLY AS RELATED TO THE MTN) IF HOST GOVERNMENTS DESIRE.

3. IN LIGHT OF VARIOUS RESPONSES FROM POSTS, TEAM WILL ADHERE TO ORIGINAL ITINERARY. IT DOES NOT APPEAR THAT SEPARATE ANDEAN PACT CONSULTATIONS CAN BE ARRANGED. TEAM CONCURS WITH BUENOS AIRES 6062 ON JOINT CHILEAN-ARGENTINE CONSULTATIONS IN BUENOS AIRES. TEAM STILL HOPEFUL THAT OTHER CARICOM MEMBER DELEGATIONS WILL BE AVAILABLE IN PORT OF SPAIN. VANCE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MEETING AGENDA, TRADE VISITS, TRADE AGREEMENTS, DIPLOMATIC DISCUSSIONS  
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**Copy:** SINGLE  
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**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE195718  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** DFINNERTY:HKOPP  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770297-0852  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 5e126b59-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Status:** NATIVE  
**Subject:** AGENDA FOR VISIT OF STATE/STR MTN TEAM  
**TAGS:** ETRD, CO, MTN  
**To:** BOGOTA BRASILIA MULTIPLE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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